Do you want to know when someone is lying to you? In this book, you will learn both body language and lie detection. In a ten minute conversation you are likely to be lied to two to three times. Learn how to spot those lies. You will learn: *How to read body language *How to be a human lie detector *How to read people *How to detect hidden emotions *How to spot lies This body language book is based on scientifically backed research on the how to read people's nonverbal behavior. Who Is This Book For? Whether you are a business owner, parent, spouse, employee, human resources director, teacher or student, this book will change the way you interact with those around you. Here are all of the people that can benefit from this book on body language: Employers Public speakers Doctors Human Resources Directors Poker Players Actors Students Employees Parents Teachers Entrepreneurs You! If you have ever interacted with another person, this book will be useful to you because our everyday interactions are filled with secret nonverbal cues just waiting to be uncovered. Because this book is based in real science, it will debunk some popular myths about lying. Lying Myth #1: If people look to the left, they are lying. If they look to the right they are telling the truth. Although there is some science about eye direction, which we talk about in the book. It is not the most reliable form of lie detection. The book will show you more accurate (and easier) ways to spot lies. Lying Myth #2: Liars can't look you in the eyes. On average, honest people will make eye contact during conversations about 60% of the time-way less than you thought, right? Liars actually look you in the eye more because they want to see if you believe their lie or not. Lying Myth #3: Emails and IM's are filled with lies because it is easier to lie when people can't see or hear you. In the book, I will tell you which of the following have the most lies: ___Emails ___IM's ___Phone conversations ___Face to Face i About the Author Vanessa Van Edwards is a published author and techpreneur. As an acclaimed writer and behavioral investigator, Vanessa specializes in human lie detection in the business world. Her company, the ScienceofPeople.org and unique approach have been featured in CNN, Forbes, Business Week and the Wall Street Journal and she is a sought after consultant and speaker for companies all over the world. For more information, visit: ScienceofPeople.org ...
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